

Canada's patients say "oui!" to surgical savings in France



MedSolution.com is the first company in North America helping patients access the best health care system in the world

VANCOUVER — For generations Paris has been renowned for its fine art, fine wine and the Eiffel Tower.

But thanks to the BC-based **MedSolution.com**, the City of Light is now a place where patients can access safe and affordable alternatives to the endless wait lists of the Canadian health system.

"France has the number one health care system in the world. Meanwhile, Canadians suffer weeks and months for hip replacements, new knees and heart repairs," said MedSolution.com spokesperson Karin Basaraba.

"The public has been crying out for real solutions to the waiting list crisis. MedSolution.com's hospitals in France are ready to answer the call."

MedSolution.com is one of a growing number of companies in the newly emerging "medical tourism" industry. Located in Burnaby BC, MedSolution.com connects North American patients with surgical services at English-speaking hospitals around the globe.

MedSolution.com is believed to be the first medical tourism company in North America to offer services in France. For patients in Western Canada and the Pacific Northwest, it is also the exclusive provider of access to three of the finest medical facilities in Paris:

- L'Institut Mutualiste Montsouris – cardiac surgery & care
- Clinique des Franciscaines – orthopedic surgery & care
- Aesthetis Clinic – cosmetic and plastic surgery

Traditionally, medical centres in places like India and Malaysia have been the backbone of the medical tourism industry because they charge 50 to 90 per cent less than hospitals in the United States. But Basaraba said there's a growing demand for services in western nations like France because North American patients have a greater confidence in their health systems.

"When we talk about international health care, it doesn't get much better than Paris," said Antoine Guichard, media relations spokesman for MedSolution.com's three Parisian partner hospitals.

“Orthopedic and cardiac surgeries in France are generally 50 to 80 per cent less than what is charged in North America. We’re also a world leader in advanced medical technologies and minimally invasive procedures. However, what really makes us an attractive destination is the opportunity to access to some of the most skilled physicians and surgeons in the world.”

For example, Clinique des Franciscaines specializes in a hip replacement procedure which results in a small three inch scar. In North America, a typical hip replacement requires as many as three incisions, and results in a 12 inch scar.

Clinique des Franciscaines also makes use of computer-assisted knee surgeries, as well as blood recycling technologies which minimize a patient’s need for blood products during surgery.

“Canadians are fed up waiting and suffering while politicians and bureaucrats scratch their heads over the wait list crisis,” Basaraba said. “MedSolution.com gives patients the power to choose the kind of health care they deserve right now. No waits. No hassles. No nonsense.”

The World Health Organization ranks France’s health care system as the best in the world. But Basaraba said France also opens a world of cosmetic opportunities for Canadian tourists interested in combining a little body work with their vacation.

“Our partners at Aesthetis Clinic are renowned for their amazing cosmetic treatments and plastic surgeries,” Basaraba said. “While cost is comparable to North America, our clients will be in the care of surgeons who boast the finest skills in their profession.”

In addition to France and India, MedSolution.com is currently building partnerships in Brazil, Turkey, Poland, Malaysia, Costa Rica, Mexico and South Africa.

Patients who require surgical treatment can contact MedSolution.com to explore unique solutions to their health care needs. Please visit www.medsolution.com or call 1-800-984-0457.